

**11th Civil Society Organization Session
of
US-Africa Trade and Economic Cooperation Forum**

June 12-15, 2012 • Washington, DC

As of June 1, 2012

MONDAY, JUNE 11, 2012

3:00 pm - 5:00 pm	<i>Hotel Check-In</i>	Washington Plaza Hotel
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5:00 pm - 7:00 pm	<i>Welcome and Registration</i>	Hotel Lobby
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TUESDAY, JUNE 12, 2012

7:30 am – 8:30 am	<i>Registration and Continental Breakfast</i>	Washington Plaza Hotel
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8:30 am – 9:45 am	OPENING CEREMONY	
	<i>Welcome and Introduction: Fred Oladeinde, Chair AGOA CSO Working Group, and President, The Foundation for Democracy in Africa</i>	
	<i>Speakers:</i>	
	Florie Liser, Assistant U. S. Trade Representative for Africa, Office of the U.S. Trade Representative	
	H.E. Amina S. Ali, Permanent Rep. of the African Union to the U.S.	
	Michael Curtis, Acting Deputy Assistant Administrator for Africa, USAID	
	Tomica Tillemann, Senior Advisor to the Secretary for Civil Society and Emerging Democracies, U.S. Dept of State	
	Q&A	

10:00 am -11:15 am	PANEL I: AGOA --Challenges and Opportunities	
	<i>This panel will address current challenges to AGOA , suggest solutions and identify opportunities for expansion across sectors under AGOA</i>	
	<i>Moderator: Florie Liser, Assistant U. S. Trade Representative for Africa, Office of the U.S. Trade Representative</i>	
	<i>Panelists:</i>	
	Pat Sheikh, Deputy Administrator, Office of Capacity Building and Development, USDA, Foreign Agricultural Service*	
	Vanessa Adams, Director Enterprise Development, West Africa Trade Hub, CARANA Corporation	
	Toby Whitney, Chief of Staff, Office of Congressman McDermott (D -WA)	
	Q&A	

11:30 am –12:45 pm	PANEL II: CSO's Role in Effecting Legislative Reforms that Enhance US Africa Trade Beyond the Expiration of AGOA in 2015	
	<i>This panel will present CSO's vision for extending and enhancing AGOA beyond 2015</i>	

***(Invited)**

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TUESDAY, JUNE 12, 2012 (cont'd.)

11:30 am –12:45 pm	PANEL II: CSO's Role in Effecting Legislative Reforms that Enhance US Africa Trade Beyond the Expiration of AGOA in 2015	Washington Plaza Hotel
	<i>This panel will present CSO's vision for extending and enhancing AGOA beyond 2015</i>	
	Moderator: Gregory Simpkins, Professional Staff Member, House Subcommittee on Africa Global Health and Human Rights	
	Presenters:	
	Dennis Matanda, AGOA CSO Network, and Justus Mwololo, Kenya Civil Society Alliance	
	Witney Schneidman, Special Advisor, Africa Growth Initiative at Brookings	
	Steve Lande, President, Manchester Trade	
	Q&A	
12:45 pm – 2:00 pm	LUNCHEON	
	Mistress of Ceremony: Shirley Rivens Smith, President, US-Africa Sister Cities Foundation, Inc.	
	Special Presentation: Muriel Bowser, Councilmember, Council of the District of Columbia	
	Luncheon Speakers:	
	Patrick Fine, VP- Compact Operations, MCC	
2:15 pm -3:30 pm	PANEL III: The Role of CSOs in Africa's Regional Integration and Bilateral Trade Facilitation Efforts	
	<i>Regional integration and bilateral trade facilitation are critical to the free flow of people, goods, and services across Africa. Civil Society Organizations on both sides of the Atlantic Ocean have a critical role to play in this ongoing transformation. This panel will provide current activities on regional integration and bilateral trade facilitation and CSO's important role in these efforts.</i>	
	Moderator: Pear Alice Marsh, U.S. Policy Director, ONE	
	Panelists:	
	Alan J. K. Kyerematen, Coordinator African Trade Policy Centre Regional Integration, Infrastructure and Trade Division (RITD)	
	Mwangi S. Kimenyi, Senior Fellow, and Director Africa Growth Initiative, Brookings Institution	
	Savior Mwambwa, Executive Director, Centre for Trade Policy and Development	
Q&A		
3:45 pm – 5:00 pm	PANEL IV: Strengthening Africa SME's Capacity to Diversify Imports under AGOA	

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TUESDAY, JUNE 12, 2012 (cont'd.)

3:45 pm – 5:00 pm	PANEL IV: Strengthening Africa SME's Capacity to Diversify Imports under AGOA	Washington Plaza Hotel
	<i>This panel will look at on- going infrastructure enhancement projects in Africa in the area of road construction, power generation, transmission and distribution, deep water ports, and airports that are critical to improving SME's competitiveness in regional and global markets. And a member of the panel will present an innovative approach to supporting the creation of sustainable demand for African SMEs' products in the United States and other markets in the Western Hemisphere</i>	
	<i>Opening Remarks: Alejandra Castillo, Deputy National Director, MBDA</i>	
	<i>Moderator: Steve Lande, President, Manchester Trade</i>	
	<i>Panelists:</i>	
	<i>MBDA -TBD*</i>	
	<i>Erhabor Ighodaro, Director of Programs, ATDC</i>	
	<i>Q&A</i>	

5:15 pm – 7:00 pm	RECEPTION	Washington Plaza Hotel
	<i>Mistress of Ceremony: Julian Kiganda, President, African Diaspora for Change</i>	

WEDNESDAY, JUNE 13, 2012

7:30 am – 8:30 am	Registration and Continental Breakfast	Woodrow Wilson Center
8:45 am – 9:15 am	Greetings: Fred Oladeinde, Chair, AGOA Civil Society Network	
	<i>Welcome Remarks: Jane Harman, Director, President, and CEO, Woodrow Wilson Center*</i>	
	<i>Keynote Address: Johnnie Carson, Assistant Secretary, Bureau of African Affairs, U.S. Dept. of State</i>	

9:30 am -9:45 am	Report: Rapportuers update from Day One of CSO Session	
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9:45 am – 10:45 am	PANEL V: Technical Assistance & Capacity Building to Support Expansion in Africa's Agricultural Sector	
	<i>More than 75% of Africa's population depends on agriculture for livelihood, because of climate change, inadequate infrastructure flow of products from farm to markets are constrained limiting access to markets. This panel will address current efforts under AU CAADP; US Feed the future and other interventions in place to expand Africa's agriculture yield, and competitiveness.</i>	
	<i>Moderator: Daniel Karanja, Senior Fellow and Chief of Staff, Partnership to Cut Hunger</i>	
	<i>Panelists:</i>	
	<i>Baba Dioum, Head of CAADP Pillar II, NEPAD</i>	
	<i>Jacob Maaga, Chief Executive Officer, Africa Commodities & Futures Exchange (ACFEX)</i>	
	<i>Rahama Wright, Chief Executive Officer, SheaYeleen International, Inc.</i>	

(Invited)*

**11th Civil Society Organization Session
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WEDNESDAY, JUNE 13, 2012 (cont'd.)

11:00 am - 12:15 pm	PANEL VI: Engaging the Diaspora as Culture Brokers for US-Africa Trade and Investment Expansion	Woodrow Wilson Center
	<i>The African Diaspora contribute significantly to development in Africa, this panel will look at how the Diaspora can be empowered on both sides of the Atlantic Ocean to expand US-Africa trade and economic ties.</i>	
	Moderator: Mori Diane, Vice President, AMEX International	
	Panelists:	
	Mel Foote, Chief Executive Officer, CFA	
	Ntal Alimasi, President, National Association of African Catholics in the U.S.	
	Thomas Debass, Director for Global Partnerships, U. S. Department of State	
	DVC	
	Q&A	
12:30 pm – 1:45 pm	LUNCHEON	
	Master of Ceremony: Steve MacDonald, Consulting Director, Woodrow Wilson Center	
	Luncheon Speaker: Karen E. Richardson, Associate Director, Office of Public Engagement, The White House*	
2:00 pm – 3:30 pm	PANEL VII: Trade and Gender: Empowering Women Entrepreneurs	
	<i>Women play an important role in trade and economic development across, controlling a large percentage of the economy. This panel will discuss specific interventions to empower Women entrepreneurs in Africa and address how to reduce the gender gap that presently exists.</i>	
	Moderator: Robin Sanders, Founder, FEEEDS Advocacy Initiative at Robert Morris University	
	Panelists:	
	Nigest Haile, Founder and Executive Director, The Center for African Women Economic Empowerment (CAWEE)	
	Winnie Madonsela-Kamalandua, Lecturer, University of Swaziland	
	Eniola Mafe, Program Manager, Vital Voices Partnership	
	Comfort Aku Adjahoe, Managing Director, Ele Agbe	
	Q&A	
3:45 pm – 5:15pm	PANEL VIII: Public Private Partnerships: A Platform for Supporting Youth Entrepreneurs	
	Moderator: Benjamin Afrifa, President, Africa Federation Inc.	
	Rahel Getachew, President, Afrolehar	
	Apolo Ndyabahika, CEO, Africa Maven Group	
	Q&A	
5:30 pm-6:00 pm	Reading of Recommendations/Communiqué – Press Briefing	
*(Invited)		

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THURSDAY, JUNE 14, 2012

TBD	<i>Presentation of CSO Recommendations/Communiqué to the Opening Session of the Ministerial</i>	Dept. of State

FRIDAY, JUNE 15, 2012

10:00 am -2:00 pm	<i>2012 AGOA CSO Network Congress</i>	Washington Plaza Hotel
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SATURDAY, JUNE 16, 2012

	<i>CSO Departures</i>	Washington Plaza Hotel
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DRAFT

Twelve Years of AGOA: Looking Back, Looking Forward

Wednesday, June 13, 2012, 1:30 pm — 5:30 pm

The Brookings Institution, Falk Auditorium, 1775 Massachusetts Ave, NW, Washington, DC

Agenda

- 1:30 pm** **Opening Plenary:** Twelve Years of AGOA: Looking Back, Looking Forward
- Speakers:
- Ambassador Ronald Kirk**, The United States Trade Representative
- The Honorable Erastus Mwencha**, Deputy Chairperson of the Africa Union
- 2:30 pm** **Coffee Break**
- 2:45 pm** **Panel Discussion:** Strengthening AGOA and Deepening Commercial Ties between the U.S. and Africa
- Moderator:** Brookings Nonresident Fellow Witney Schneidman
- Panelists:**
- Angela Ellard**, Chief Trade Counsel , US House Ways and Means (invited)
- Jay Ireland**, President and CEO, GE Africa (invited)
- Abdoulie Janneh**, Under-Secretary General, United Nations Economic Commission for Africa (invited)
- The Honorable Hannah Tetteh**, Minister of Trade, Ghana (invited)
- 4:15 pm** **Coffee Break**
- 4:30 pm** **Keynote Address:** The Future and Potential of AGOA
- Introduction: TBC
Speaker: TBC
Moderator: TBC

United States-Sub-Saharan Africa
Trade and Economic Cooperation Forum (AGOA Forum)
June 14-15, 2012, Washington, D.C.

JUNE 14, 2011 - Thursday

7:00 – 8:45 am **Arrival of Delegates**

8:45 – 9:15 am **Ministerial Opening Ceremony**

9:15 – 10:30 am **PLENARY 1** – The Impact of Infrastructure on the Capacity to Trade

This session will address the importance of infrastructure and associated regulatory environment on competitiveness and AGOA utilization.

10:30 – 10:40 am **Readout from African Trade Ministers Consultative Group**

10:40 – 10:50 am **Readout from Civil Society and Private Sector**

10:50 – 11:20 am **TEA BREAK/NETWORKING TIME**

11:20 – 12:30 pm **BREAKOUT 1**

SESSION 1 – Agriculture, Bio-fuels and Rural Development

Advanced biofuels are produced from renewable biomass crops such as cellulose, sugar and starch (other than ethanol derived from corn kernel starch), hemicelluloses, lignin, waste materials, biogas, butanol, diesel-equivalent fuel, sugarcane, and nonfood crops such as poplar trees or switchgrass.

SESSION 2 – Capitalizing on Partnerships to Build an Effective Supply Chain Infrastructure

This breakout will focus on real private sector partnership experience focusing on building a sustainable “supply chain” infrastructure. Discussion will be led by the questions like – How can African Governments facilitate partnerships between U.S. and local companies? How important is partnering with a local company to successfully enter the African market? What is lacking in current supply chain infrastructure? What is the local government’s role in a facilitating/supporting supply chain infrastructure (e.g. customs, port security)? What have been the biggest obstacles working with a local partner? What are the best aspects (in your experience) of partnering?

SESSION 3 – Geothermal Energy: Why this may be a viable source of energy for some African countries.

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Many African countries have a source of clean energy that is untapped. Geothermal energy sources tend to be located in countries with seismic activities such as Kenya, Ethiopia, Rwanda, and Uganda. There are 13 in all. The panel will stress the design of a tariff strategy for a Renewable energy financial investment tool (REFIT) designed to encourage private investment in this technology. The panel will also cover the cost factors of getting Geothermal power hooked up with current distribution lines.

12:30 –2:00 pm

LUNCH

12:30 –2:00 pm

VIP LUNCH- Topic TBD

Invitation Required

2:00 – 3:15 pm

PLENARY 2 – The Importance of Infrastructure in Women's Economic Success

Infrastructure, or the lack thereof, directly impacts the success or failure of women in the economy across Africa. Women comprise a large percentage of the labor force particularly in agriculture, and are key stakeholders in infrastructure policies and programs. Women are increasingly involved in management and business leadership as well. However, women are frequently given unequal opportunity to participate in decisions relating to infrastructure access, policy and opportunities.

3:15 – 3:45 pm

TEA BREAK/NETWORKING TIME

3:45 – 5:00 pm

Plenary 3 - Optimizing Africa's Transportation Infrastructure to Increase International Trade

The session will be a discussion-oriented, moderator-led conversation about optimizing Africa's transport infrastructure to increase international trade. The discussion will focus on three primary areas: (1) the high cost of bringing goods to market; (2) the role that public/private partnerships can play, (3) discussing regional transport corridors and discussing their efficacy.

5:15 – 6:15 pm

USTR Meeting with Trade Ministers

Ambassador Kirk, USTR, will be meeting with trade ministers from African delegations.

7:00 pm

Reception for all delegates

Location TBD

ENHANCING AFRICA'S INFRASTRUCTURE FOR TRADE

JUNE 15, 2011 - Friday

7:30 – 8:45 am **Arrival of Delegates**

9:00 – 10:15 am **PLENARY 4** – Improving Health Infrastructure

The session will discuss case studies which demonstrate promising practices in developing health infrastructure in Africa. Infrastructure includes physical infrastructure (accessible clinics and hospitals), availability of commodities including life-saving vaccines, adequate health manpower and use of mobile technology for strengthening the health systems and improving the health outcomes. Infrastructure development requires large investments both by the private (for profit) and public sector, increased trade (particularly in pharmaceuticals) and regional integration in procurement and production of commodities.

10:15 – 10:45 **TEA BREAK/NETWORKING TIME**

10:45 – 12:00 pm **BREAKOUT 2**

SESSION 1 – Regional Power Pools

The importance of regional power pools in improving energy access in Africa. There is the West African Power Pool, South African Power Pool, and the East African Power Pool. With few exceptions, in all three very little power is transmitted between countries. What are the biggest stumbling blocks? What are the successful models in other parts of the world (e.g. Europe).

SESSION 2 – Creating a Regulatory Environment to Attract Renewable Energy Investment

Discussion of regulator risks associated with policy incentives for investments in clean energy.

SESSION 3 – Improving Regulatory Measures to Encourage Investment in Broadband Infrastructure

12:00 – 1:30 pm **LUNCH**

12:00 – 1:30 pm **VIP LUNCH** - Topic TBD

1:30 – 3:15 pm **VIP Event**

3:15 – 4:30 pm **PLENARY 5** – Financing Power Projects in Africa

Description to be added

4:30 – 5:00 pm

Ministerial Closing Ceremony
Co-Chairs:

DRAFT

Cracking the Nut 12 | *Attracting Private Sector Investment to Rural and Agricultural Markets*

June 25-26, 2012 | Enrique V. Iglesias Conference Center, Washington, DC

The Cracking the Nut 2012 Conference is the premier global event to exclusively focus on leveraging public private partnerships to develop rural and agricultural markets and help you identify investment opportunities at all points of the agricultural supply chain.



At Cracking the Nut 2012, you will have the opportunity to network with over 300 potential partners to transform and scale up global rural and agricultural markets in response to rapidly growing demand.

WHO IS THIS EVENT FOR?

- ✓ Large food companies
- ✓ Multinational businesses
- ✓ Value chain financiers
- ✓ Experts in rural & agricultural development
- ✓ Investment fund managers
- ✓ Development practitioners
- ✓ Donor representatives
- ✓ Public servants

CONTACT US

www.crackingthenutconference.com

Cracking the Nut 2012 is organized by [AZMJ](#)



According to FAO, to meet the needs of **9 billion people** in the year 2050, the world needs an additional **\$83 billion** of total average annual investment in developing country agriculture. Therefore, agribusiness is poised for unparalleled global growth, based on soaring population rates and rising living standards. To sustain this larger, more urban population, food production will need to almost double by 2050 in order to satisfy demand. Cracking the Nut 2012 is focused on bringing together various stakeholders to attract private sector investment to rural and agricultural markets.

It is important to leverage the influences of businesses, civil society and governments to ensure food security and reduce poverty. *Businesses drive growth* of rural and agricultural markets through innovation, investment and competition. *Non-governmental organizations mobilize and support communities*, build local capacity and bridge gaps not addressed by the market. *Governments create enabling environments* and set the direction for their country's transformation.

Cracking the Nut 2012 will share competitively selected best practices through five focused themes:

1. **Expand to New Markets.** With soaring population rates and rising living standards, agriculture and agribusiness are poised for unparalleled global growth. There is rising demand from growing and increasingly urban populations in developing countries. Sessions under this theme will show you how to identify and serve new markets that offer significant growth and income potential.
2. **Tap New Sources of Supply.** With increasing consumer awareness of fair trade, organic and specialty foods, many firms are realizing that sustainable sourcing from aggregated small-scale agricultural producers not only appeals to consumers, but also reduces risks in the supply chain and stabilizes prices. Learn how to tap new sources of supply, certify quality, increase productivity and reduce costs while contributing to sustainable production.

Visit www.crackingthenutconference.com

- 3. Create Effective Partnerships.** Agribusiness success relies on knowing the market, where and how to source affordable and reliable inputs, and access to financial services in a timely manner, especially in the face of complex economic, environmental and social challenges. This theme will highlight how innovative public-private partnerships can overcome obstacles and facilitate access to information and services in a cost-effective manner.
- 4. Make Finance Work.** Finance and impact investing are expanding in ways that serve rural and agriculture markets, creating competitive, financial and social returns. However, many companies still struggle to make finance work for their suppliers. This theme will showcase innovative approaches to sustainably increase access to finance and investments for rural and agricultural supply chains. Come see how an increasing number of impact investors are designing innovative approaches to sustainably support rural and agricultural markets by combining guarantees, insurance and technical assistance funds to reinforce financial and social impacts of their funds.
- 5. Leverage Positive Government Support.** This theme will demonstrate how to work with governments to create enabling environments that provide proper incentives for players to invest in rural and agricultural businesses and its supporting infrastructure.

What's the Return on Investment?

- Gain expert insight from industry leaders who want to share their knowledge and experience with you!
- Understand the power of public private partnerships to maximize business growth and stability in local and global markets.
- Learn how to create successful partnerships in emerging markets that produce triple bottom-line results.
- Network and do business with 300+ decision making professionals who have strategic relationships with governments and donors, creating trend setting business development ventures.
- Forge new business deals and partnerships to improve your profile, profits and impact.

SPONSORS:

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On behalf of



Silver



Email Anita Campion at acampion@azmj.org if you would like to sponsor Cracking the Nut 2012

MONDAY, JUNE 25

8:30 AM	Welcome and Introduction to Conference – Ana Maria Rodriguez-Ortiz (Inter-American Development Bank)				
9:00 AM	Keynote: Attracting Private Sector Investment to Rural and Agricultural Markets – Beth Keck, Senior Director of Sustainability (Walmart)				
10:00 AM	Coffee Break				
	EXPAND TO NEW MARKETS	TAP NEW SOURCES OF SUPPLY	CREATE EFFECTIVE PARTNERSHIPS	MAKE FINANCE WORK	FORGE POSITIVE GOV'T SUPPORT
10:15 AM	Expanding to Indian Agricultural Markets through Collaborative Linkages – Girish Aivalli (YES Bank, India)	The Multilateral Investment Fund Facilitates Private Sector Sourcing in Central America – Alejandro Escobar (FOMIN), Allan Safieh (Unispice, Guatemala)	Leveraging Industrial Agro-Processors as a Hub for Maximizing Rural Development – Dano Jukanovich (Karisimbi Business Partners, Rwanda)	A New Approach to Agricultural Microfinance – Maria Elena Querejazu (Sembrar, Bolivia)	Working with the Indian Government for an ICT-Based Financial Inclusion Initiative – Dr. Benugopal Mukhopadhyay (NABARD, India)
11:45 AM	Lunch & Rapid Fire Session				
1:00 PM	Partnerships: A Critical Success Factor to Expanding Markets – John Mennel & Bill Marquard (Deloitte), Derek Yach (PepsiCo) & Christof Walter (Unilever)	Brokering Investment to Meet Market Demand in Paraguay – Fleming Duarte (ACDI/VOCA)	Partnership Farming in Agribusiness to Reach New Markets – Dr. Yotsawin Kukeawkasem & Max Baumann (GIZ)	Retail Lending to Smallholder Farmers – David Richardson & Barry Lennon (WOCCU)	Leveraging Government Support for Alternative Development in Peru – Greg Jacobs (Chemonics)
2:30 PM	Coffee Break				
2:45 PM	Innovations in Market Research (for Rural Finance) – Nicole Pasricha, Jennifer Denomy & Sashi Selvendran (MEDA)	Tapping New Markets for Women-Owned Cashew Processing in Asia – Laté Lawson-Lartego (CARE USA)	Partnerships for Investment in Production, Marketing and Processing – Santiago Sedaca & Nathan Van Dusen (CARANA), Dan Phipps (Red River Foods) & Roger Brou (West Africa Trade Hub)	Financial Instruments to Increase Productivity – Loic de Cannière (INCOFIN), Enrique Hennings (Fair Trade International) & Alberto Solano (Grameen Foundation)	Promoting Evidence-Based Policymaking for Rural and Agricultural Finance – Dr. Robert Stone & Sukhwinder Arora (Oxford Policy Management)
4:15 PM	Coffee Break				
4:30 PM	Plenary Panel: How to Build Successful Public-Private Partnerships in Developing Countries. Facilitator Anita Campion (AZMJ); Panelists: Jeff Dykstra (General Mills), Harry Sinclair (Olam International), Dennis Flemming (Chevron Corporation)				
5:30 PM	Day 1 Wrap-Up – Nikolaus Eichman(AZMJ)				

8:30 AM	Welcome Remarks				
9:00 AM	Plenary Panel: Promoting Agricultural Policies: Issues and Alternatives Facilitator: TBD; Panelists: Hon. Jacobo Regalado (Ministry of Agriculture, Honduras), Boaz Blackie Keizire (African Union Commission), Saurabh Bhat (YES Bank, India)				
10:00 AM	Coffee Break				
10:15 AM	EXPAND TO NEW MARKETS	TAP NEW SOURCES OF SUPPLY	CREATE EFFECTIVE PARTNERSHIPS	MAKE FINANCE WORK	FORGE POSITIVE GOV'T SUPPORT
	Warehouse Receipts in Africa: Using Guarantees to Leverage Private Sector Capital – Kofi Owusu-Boakye (USAID), Elibariki Masuke Ogwa & Anderson Yohana Mlabwa (CRDB Bank)	Using Technology to Connect Buyers with Smallholders – Eduardo Tugendhat (CARANA), Dan Phipps (Red River Foods) & Roger Brou (West Africa Trade Hub)	Using a Value Chain Model to Build Productive Partnerships: Lessons in Nicaragua & Africa – GERALYN SHEEHAN, John Magnay & Genzo Yamamoto (Opportunity International)	New Models for Mobile Bundling of Technical and Financial Services – Leesa Shrader (Mercy Corps) & Teresita Tan (BPI)	Increasing Nigerian Rice Production while Competing with Imports – Tim Prewitt (Nigeria Markets) & Dr. Martin Fregene (Federal Ministry of Agriculture and Rural Development, Nigeria)
11:45 AM	Lunch & Speed Networking				
1:00 PM	Attracting Investment in Drip Irrigation in Latin America & Africa – Naty Barak (Netafim)	Expanding Access to Agricultural Inputs in Africa – Joe Dougherty & Cinar Akcin (Cardno Emerging Markets)	Leveraging Partnerships to Connect Production to Local Supermarkets in El Salvador – Enrique Rivas (Chemonics) & Ximena Robin (Grupo Calleja/Super Selectos groceries)	Integrating Finance and Livelihood Services – Malini Tolat, (Social Enterprise Associates), Santhosh Ramdoss (BRAC Uganda) & Sabina Idowu (LAPO Nigeria)	MNC Insights on the Enabling Environment for Investing in Agriculture – Russell Brott (Fintrac), Stephen van Schoor (EmVest), Andy Watt (Syngenta) & Corey Modeste (Greylock Capital)
2:30 PM	Coffee Break				
2:45 PM	Linking Agriculture to Household Energy Demand – Harry Stokes, Brady Luceno & Gulce Askin (Project Gaia)	Innovations in Developing the Specialty Markets – David Browning (TechnoServe)	Getting to a Win-Win with Lead Firms in India – Alex Pavlovic (ACDI/VOCA)	Behavioral Economics in Agricultural Finance – Alexandra Fiorillo & Suagato Datta (Ideas42)	Leveraging Municipal Government Support for Value Chains in Nicaragua – Jefferson Shriver (CRS)
4:15 PM	Coffee Break				
4:30 PM	Plenary Panel: Helping the Poor to Become “Market Ready” for Private Sector Opportunities Facilitator: Albert Engel (GIZ); Panelists: Jason Wolfe (USAID), Bob Christen (Boulder Institute of Microfinance), Héctor Malarin (Inter-American Development Bank)				
5:30 PM	Closing Remarks – Rashmi Ekka (AZMJ)				



DRAFT: 4/30/12

Monday, June 18, 2012

8:00 am – 4:00 pm		Registration	
8:00 am – 9:00 am	Exhibition Open: 12:00 – 5:00 pm	Continental Breakfast	
9:00 am – 12:00 pm		<i>“Doing Business in” Country A</i>	<i>“Doing Business in” Country B</i>
12:00 pm – 1:30 pm		Networking Lunch	
1:30 pm – 4:30 pm		<i>“Doing Business in” Country C</i>	<i>Doing Business in Cote d’Ivoire</i>
5:00 pm – 7:00 pm		Opening Reception in Honor of African Delegations	

Tuesday, June 19, 2012

8:00 am – 4:00 pm		Registration	
8:00 am – 9:00 am	Exhibition Open: 8:00 am – 5:00 pm	Continental Breakfast	
9:00 am – 10:15 am		Pillar I: Doing Business in Africa: Setting the Stage / What Works	
10:15 am – 10:45 am		Networking Break	
10:45 am – 12:00 pm		W1: Supply Chain Management	W2: Private Sector as a Catalyst in Power Development
12:00 pm – 1:00 pm		Networking Lunch	
1:15 pm – 2:30 pm		W3: Trade Corridors: Transformational Development for Economic Growth	W4: Power: Renewables and Off Grid Solutions
2:30 pm – 3:00 pm		Networking Break	
3:00 pm – 4:15 pm		W5: ICT for Smart Cities	W6: Water Solutions
4:15 pm – 5:30 pm		Pillar II: Procurement and Business Development	
5:30 pm – 7:00 pm		Networking Reception	



Wednesday, June 20, 2012

8:00 am – 12:00 pm	Registration	
8:00 am – 9:00 am	Continental Breakfast	
9:00am – 10:15 am	Pillar III: Financing your Infrastructure Projects	
10:30 am – 12:00 pm	W7: Protecting and Maintaining Your Infrastructure Services / Maintenance	W8: Building your Workforce Infrastructure Through Training Programs
12:00 pm – 1:30 pm	Pillar IV: Closing Luncheon – The Way Forward: Vision 2020 and Beyond	

Exhibition Open: 8:00 am – 12:00 pm